



IFS Special Seminar

## Rating of Goods –

# Find your Proper Way through the Labyrinth

**Classification of goods as identified within most relevant control lists**

**Guidance for submitting license applications to BAFA (Federal Office for Economics and Export Control)**

**Mainz, 02/07/2026** (9.30 a.m. – 17.00 p.m.), (Repetition date, November 2026)

Location: IFS e.V., Feldbergstr. 23, 55118 Mainz

**Speaker:**

**Ulrich  
ESSELBORN**

**Well-known international  
expert**

For any questions please call  
IFS coordination office in Mainz.

### **What is the offer?**

You'll gain an insight driven overview of the most relevant goods control lists enriched by distinct technical explanations and guidance for the submission of license applications to BAFA.

The seminar is oriented towards practitioners and newcomers who are in charge of implementing goods classification and who want to acquire sound knowledge on the rating of goods. The presentation will include references to specific goods and it will explain relevant technical boundary conditions and other specific rules. In addition to the information on controlled goods you'll get further guidance how to submit to BAFA a qualified license application which should allow a rapid technical analysis and processing by avoiding further BAFA queries.

There are no technical or juridicial prerequisites for joining the seminar.

**Further seminars on IFS Homepage.**

**Participation Fee:**

720,00 EUR (respectively 670,00 EUR for early bookers) + 19% VAT.  
Terms and conditions for registration see: [www.IFS-Institut.de](http://www.IFS-Institut.de) - AGB

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